

Thirsty for a Great Career?

AquaOne, a fast growing, bottled water company, is seeking a motivated and energetic individual to become the **Branch Manager** of our Midland/Odessa Team.

Summary of Responsibilities:

Direct the activities of your team to include any and/or all of the following: Distribution, Production, Equipment Refurbishing, Loading, Fleet, and Sales. Provide coaching, training and motivation to front line route operations to ensure the achievement of projected branch revenue, profit and cooler base growth goals; requires significant time in the field, one-to-one with route operations employees. Manage employee performance in multiple locations to successfully execute their duties and responsibilities, including, but not limited to: achieving profitable growth, executing customer service to the extent that it becomes our unique selling proposition, protecting company assets, applying safe work habits, and developing and executing higher quality standards. Take corrective action as required. Be a price competitive distributor of quality products, exceed the specific demands of our customers and accept our responsibility to reflect and enhance the Company's image. Monitor Key Performance Indicators and provide daily front line leadership to manage route size and coverage to ensure optimum levels of service are achieved in a time efficient manner. This is not a complete description of the Branch Manager role.

Minimum Requirements:

Building Effective Teams: Builds effective and diverse teams. Provides challenging and stretching tasks and assignments for the team; blends people into teams when needed; creates strong morale and spirit in the branch; shares wins and successes; fosters open dialogue; defines success in terms of the whole team; creates a feeling of inclusion in the team.

Communication Skills: Ability to express oneself clearly and convincingly in writing, one-on-one and in groups with all levels of management, employees and customers; ability to listen and respond to information effectively, and to give and receive feedback. Ability to write clearly and succinctly in a variety of communication settings and styles; can get messages across that have desired effect.

Creativity: Come up with new and unique ideas; easily make connections among previously unrelated notions; creative thinking for the development and procurement of new programs.

Organization Skills: Sets objectives and goals; breaks down work into process steps; develops schedules and task/people assignments; anticipates and adjust for problems and roadblocks; measures performance against goals; evaluates results. Can organize resources (people, funding, material, and support) to get things done; can orchestrate multiple activities at once to accomplish a goal; uses resources effectively and efficiently; arranges information and files in a useful manner.

Technical/Functional Skills: Sales techniques/negotiation and customer relationship and service skills. PC skills; Knowledge of Midland and Odessa areas including 100 mile radius of these cities for Route and Sales purposes.

Compensation:

Qualified Candidate will earn between \$42,000 and \$52,000.

We also offer **excellent benefits** including medical, dental & supplemental insurance; company matched 401(k) retirement; paid time off and discounts on our products for your home.

*A pre-employment
references check is required including a screening for substance abuse.*

Interested? Apply Online: www.aquaone.biz/employment

OR Email resume to hr@aquaone.biz

Subject Line: Midland Branch Manager